

## ANNETTE TAYLOR TRADING COMPANY

Annette Taylor Trading Company is a DBE-certified small business specializing in sourcing high-quality products from Mainland China. Based in South Florida, we are dedicated to providing reliable and cost-effective sourcing solutions for government agencies and companies seeking to procure goods from Asia. With a strong network of trusted suppliers and a rigorous validation process, we ensure all products meet international standards of quality, ethics, and sustainability.

Our quality assurance teams meticulously work to align with U.S. standards, while our end-to-end logistics solutions guarantee secure and timely delivery. With experience in navigating the Chinese business landscape and supply infrastructure, coupled with an intimate understanding of Western customer needs, we provide a seamless and streamlined procurement experience.

We reduce costs without compromising quality and save our clients valuable time through comprehensive, efficient handling from consultation to delivery. Let us simplify your global procurement needs with expertise and excellence.

## MAJOR SERVICES OFFERED

**Supplier Sourcing:** Identification and selection of reputable suppliers in Mainland China, leveraging a strong, vetted network of reliable manufacturers and vendors.

**Supplier Validation:** Comprehensive vetting processes to ensure suppliers meet international standards for quality, ethics, and sustainability, including on-site factory audits.

**Product Procurement:** End-to-end management of the procurement process, from identifying suppliers to negotiating terms and placing orders, with customized solutions tailored to client needs.

**Quality Assurance:** Thorough inspection of product batches to ensure compliance with U.S. standards and client specifications, with quality control protocols at select stages of production and shipping.

**Logistics and Supply Chain Management:** Coordination of shipping and transportation from Mainland China to final destinations, ensuring secure, cost-effective, and timely delivery in partnership with leading logistics providers.

**Sustainability and Ethical Compliance:** Assistance in sourcing environmentally friendly and ethically produced goods, aligning procurement practices with sustainability goals.

**Emergency or Backup Sourcing:** Rapid and reliable solutions for businesses facing supply chain disruptions or urgent sourcing needs.

## CORE COMPETENCIES

**Supplier Sourcing:** Strong network of trusted apparel and textile, furniture, and materials suppliers in China.

**Supplier Validation:** Thorough validation process that ensures all suppliers meet international standards of quality, ethics, and sustainability.

**Quality Assurance:** Expert quality assurance teams ensure every product batch aligns with US standards and expectations before being shipped.

**End-to-End Logistics Solutions:** Collaborations with leading logistics providers to ensure efficient, secure, and timely transportation of goods from Asia.



## QUICK FACTS

### NAICS Codes:

423410

423920

424120

424320

424330

424340

424610

425120

541613

541614

541921

541922

### Past Performance:

Delivered 18 pieces of LED monitors to Filmlt Media, based in Canada by validating vendor as well as placing and managing PO.

### State Certifications:

Florida Department of Transportation DBE

### Contract Vehicles in which we participate (Federal and State):

State

## General Company Information

Annette Taylor Trading Company, LLC  
Year of Incorporation: 2021  
State of Incorporation: Florida

Corporation Type: LLC  
D-U-N-S Number: 110801109  
CAGE Code: 9EE27

## Contact

Max Duroseau, Owner and Manager  
max@annetaylortrading.com  
+86 130 0318 9012  
annetaylortrading.com